



Defense Lawyers  
Association

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# Effective Communication & Presentation Skills for Attorneys



**Friday, November 11, 2011**

Nancy Franchini, Program Chair  
Jewish Community Center  
5520 Wyoming Blvd., NE  
Albuquerque, New Mexico

4.5 General and 1 Ethics/Professionalism MCLE Credits  
[Register online at www.nmdla.org](http://www.nmdla.org)

## ***Upcoming CLE:***

[Civil Rights 2011](#), December 2, 2011, Stephen French, Esq., Program Chair

## Course Description

This seminar, designed for all trial attorneys, will increase professional competence in effective communication skills, including presentational formats for trial lawyers, diverse perspectives on audience analysis, and the role of evidentiary support in argument organization and delivery. The Judges Panel will discuss the art of *voir dire* with strategies to obtain relevant information from jurors.

## Schedule

8:00-8:30 **Registration**

8:30-10:00 **Effective Communication and Presentation Skills for Attorneys**  
Ian Thomas Dawe, MA and R. Thomas Dawe, Esq.

10:00-10:15 Break

10:15-12:00 **Continuation of Communications Skills presentation**

12:15-1:00 Luncheon

1:30-3:00 **Judges' Panel – Voir Dire Strategies:  
Effectively Using Communications Skills to Obtain Relevant Information from Jurors**  
Panelists: Honorable Valerie A. Huling, Honorable Carl Butkus, Honorable Charles W. Brown, J. E. (Ed) Casados, Esq.  
Moderators: Ian Dawe, MA and R. Thomas Dawe, Esq.

3:00-3:15 Break

3:15-4:15 **When Intelligence and Communications Skills Aren't Enough**  
*Using personal stories and a brief lecture, this program examines the impact of addiction and depression in the legal profession, the high potential for recovery, and the shared professional responsibility to proactively respond to these issues.*  
Presenters: Jill Ann Yeagley, William Stratvert, Esq., Hilary Noskin, Esq., Dan Shapiro, Esq.

## Featured Speakers



**Ian Thomas Dawe** is a Ph.D. candidate at the University of Denver, studying Rhetorical and Communication Ethics. He earned both his B.A. and M.A. in Speech Communication from Colorado State University with strong emphases in public address, rhetorical criticism, and critical media studies. He has delivered lectures and training programs in persuasive speaking to the University of Denver Sturm College of Law, to Colorado law enforcement and Colorado non-profit organizations. His primary areas of research and communication practice include rhetorical speaking, rhetorical theory, contemporary public address, and rhetorical criticism.



**R. Thomas Dawe** is of Counsel to Gallagher, Casados & Mann, P.C., in Albuquerque, where his primary areas of practice are business law, real estate litigation and commercial law. He has lectured at seminars involving trial advocacy, commercial law, real estate and bankruptcy litigation. He has been an instructor at the National Institute for Trial Advocacy Western Regional Trial Advocacy Program. Mr. Dawe earned his B.A. degree from the University of New Mexico and his J.D. degree from Stetson University College of Law. He is a member of the Albuquerque and American (member, Litigation Section) bar associations and the State Bar of New Mexico.



### *Esteemed Participating Judges*

**Honorable Valerie A. Huling**, Second Judicial District

**Honorable Carl Butkus**, Second Judicial District

**Honorable Charles W. Brown**, Second Judicial District

**J.E. (Ed) Casados, Esq.** is of counsel with and was one of the founding fathers of Gallagher, Casados & Mann, P.C. Mr. Casados has over forty-five (45) years experience as an insurance defense lawyer. He has handled every insurance defense matter including insurance bad faith, personal injury, professional liability, products liability, employment, civil rights, property damage and subrogation. Mr. Casados has an AV rating by Martindale Hubbell--the highest peer rating. He has been licensed to practice in all New Mexico state and federal courts since 1965. He became a member of the Navajo Nation Bar in 1974 and a member of the Colorado Bar in 1989. During his career, Mr. Casados tried over 70 jury trials. He coached and judged high school mock trial for over 25 years and has judged several law school mock trial competitions. He has been a NITA professor for over 20 years.

**Jill Anne Yeagley** is a licensed social worker and alcohol and drug counselor with 25+ years experience in substance abuse and mental health treatment, intervention, and prevention. As the administrator of the State Bar of NM's Lawyers and Judges Assistance Program (JLAP), Jill Anne operates the 24-hour help lines for lawyers and judges, provides assessment and referral services, supports and trains JLAP committee members, and conducts formal interventions with individuals in need. Jill Anne also coordinates the health monitoring component of the program and consults with law firms regarding educational offerings and policy matters.

**William "Bill" Stratvert, Esq.** is a founding partner of the Miller Stratvert firm and longtime co-chair of our state's Lawyers and Judges Assistance Committee. As a practicing attorney with over 43 years experience, Bill is admitted to practice before all courts in New Mexico, the U.S. District Court for New Mexico, the Tenth Circuit Court of Appeals, and the U.S. Supreme Court. Bill is included in Who's Who in American Law and The Best Lawyers in America.

**Hilary Noskin, Esq.** is a thirteenth generation New Mexican experienced in lobbying and business practices in New Mexico. Hilary is a Registered Patent Attorney and member of the New Mexico Bar and the District of Columbia Bar. Prior to becoming an attorney, Hilary earned a masters degree and doctorate in biological sciences and environmental biology respectively, and worked as an environmental scientist for the Idaho National Engineering Laboratory and the Los Alamos National Laboratory. Hilary has an extensive background in the political arena and is an active member of several nonprofit organizations including Keshet Dance Company, the UNM Alumni Board, and the Albuquerque Hispano Chamber of Commerce.

**Dan Shapiro, Esq.** has performed medical malpractice plaintiff's work since 1977 with the law firm, Shapiro Bettinger Chase LLP in Albuquerque. Dan earned his medical degree in 1967, and worked as a physician prior to entering the legal field. Dan currently serves on the board of Cornucopia, Inc. and is President of the governing council of Cesar Chavez Community School. Mr. Shapiro is also a CASA volunteer.

## REGISTRATION

### Effective Communication & Presentation Skills

You may register by returning the form below or [register online at www.nmdla.org](http://www.nmdla.org)

Name: \_\_\_\_\_ Firm: \_\_\_\_\_

Address: \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

- Registration Fees:**  \$149 DLA Members  \$199 Non-Members  
 \$129 Gov't/Staff Attorneys  \$99 Adjusters and Law Clerks  
 \$0 Judges/Law Students

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P.O. Box 94116  
Albuquerque, NM 87199-4116  
Fax to 877-245-5021  
Email to [nmdefense@nmdla.org](mailto:nmdefense@nmdla.org).  
Questions? Call 505.797.6021

**Cancellations/Refunds:** Cancellations will be accepted in writing if received by 5:00 p.m., Monday, November 7, 2011, less a \$25 handling fee. No refunds will be given after that date.

## Don't Miss NMDLA's Final 2011 CLE!

[Register online for Civil Rights 2011](#)

December 2, 2011

Stephen G. French, Esq., Program Chair